

Ensource's offerings:





Finding the internal resource to follow-up on patient accounts receivable can be challenging. Ensource is able to provide seamless first party outreach services including inbound and outbound calling, insurance verification and financial assistance screening so that your staff can focus on more urgent matters.



Legacy A/R Work Down:

For organizations that are implementing a new computer system, it's important to partner with an organization that can help ensure revenue doesn't drop during the coversion. With Ensource focusing on maintaining cash collections, your organization can focus on a successful implementation of the new software.



Patient Financial Services Self Pay 3rd Party Follow Up:

For those healthcare organizations that don't want the hassle of managing long-term payment plans, Ensource can setup and manage extended repayment plans that meet both the healthcare organization's expectations and patient's budget.



Payment Plan Monitoring:

As the burden of healthcare costs falls more on the patient, providers will need to offer extended payment plans, however the resources to manage these payment plans are not always available internally. Ensource's team can set up and monitor payment plans so your organization can focus on more pressing matters.



Digital Outreach:

Ensource has powerful Omni channel communication tools that can be utilized by organizations looking to adopt new communication methods with their patients. Tools such as text messages, push notifications, email, mobile app and secure online chat are just a few of the tools used by Ensource to improve our patient engagement methods.



Mail Return:

An ongoing challenge for providers is to keep up with patient moves. Ensource's proprietary Waterfall skip tracing tool allows the process of updating addresses to be automated, saving healthcare staff time and resources. Ensource can locate an updated address 90% of the time.



Probate Follow Up:

Probate follow up is time consuming and can be a long process. Ensource is able to quickly identify estates for deceased patients and file a claim with the estate. The timely identification and filing of a claim is imperative to ensure if there is money to be paid out, the health system will receive what is owed.



Insurance Follow Up:

Ensource is able to evaluate accounts that are unpaid and appropriately follow-up with both commercial and government payers on submitted claims. Ensource will prioritize accounts by age and account balance to get claims paid quicker and increase cash flow to your organization.